### TrackPulse: Call Routing

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## STRATEGY

**GOAL:** Increase direct booking revenue

**PROBLEM:** Unsure where to focus efforts or how to affect change

**INSIGHT:** Data from TrackPulse & CRM can point out potential roadblocks

**SOLUTION:** Leverage data in conjunction with call routing tools to smooth the way for sales



#### Call Routing Key

Each size building block represents a call routing component.









FULL BLOCK	HALF BLOCK	QUARTER BLOCK	LINE BLOCK
Call Plan	Menu	Directory #	Queue





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