Fixed with Fees

Simplifying Service Charges in Track

and the state of the state



The Heart of Hospitality

Reservation Fees

Show 10 - rows

Active Search...

# ↑₹	Name 🌲	Item Name 💠	Pricing 🗘	Charge 🌲	Display As 💠	Frequency 🗘	Unit Taxes 👙	Is Active 🌐	
11	Beach Chair Rental	Beach Chair Rental	Flat	Guest	Rent	Nightly	Sales	Yes	Edit Clone
10	Guest Non Tax Clean Fee	Guest Non Tax Clean Fee	Flat	Guest	Itemize	Once	Transient	Yes	Edit Clone
9	VOTG Clean Fee	OR Non Taxed Clean Fee	Flat	Owner	Itemize	Once	Transient	Yes	Edit Clone
8	Cleaning Fee ABB/Booking.com	Cleaning Fee	Flat	Guest	Itemize	Once	Transient	Yes	Edit Clone
7	Commission	Comm Adjustment	Percent	Owner	Itemize	Nightly	Transient	Yes	Edit Clone
6	Owner Departure Clean	Departure Clean	Flat	Owner	Itemize	Once	Inherit	Yes	Edit Clone
5	PM Discount	PM Discount	Flat	Guest	Itemize	Nightly	Inherit	Yes	Edit Clone
4	Pet Fee	Pet Fee- single split	Flat	Guest	Itemize	Once	Inherit	Yes	Edit Clone
3	NSF Check	NSF Check	Base	Guest	Itemize	Once	Inherit	Yes	Edit Clone
2	Departure Clean	Departure Clean	Flat	Guest	Itemize	Once	Inherit	Yes	Edit Clone

30 total



≪ < 1 2 3 > ≫

Limited Template vs. Full Template

Channel Settings 🕛	
VRBO Product Code	
Airbnb Product Code 🜒	-
Marriott Product Code 1	Embeadea

Full Template

Allows for more reservation fee options and use of AirBnb embedded fees.

• Embedded is added to the rent on the TRACK side before being sent to AirBnb - this is a way to include a fee in the rent instead of displaying as a fee.

Channel Settings 🕛	
VRBO Product Code 🌒	
Airbnb Product Code 1	1
	Cleaning Fee
Marriott Product Code 🕕	Linen Fee

Limited Template

Allows the reservation fee to itemize fees on channels, such as AirBnb & Booking.com, where supported.

- Allows use of Product Codes.
- Lose the ability to use length of stay pricing and nightly fee pricing.





Once a product code is selected, the Posting Type* under 'Fee Constraints' will automatically choose 'Required'.

Fee Constraints			
	Posting Type *	Required	Ţ.

Limited Template

Designed to fit the AirBnb and Booking.com API

AirBnb

- Cleaning fee, Short-term cleaning fee (only applies to 1 or 2 night stays), Linen fee are displayed as cleaning fee in the price breakdown.
- Community, Management, Resort fees are displayed as part of **nightly price**; these fees will not show as separate items in the price breakdown.
- Only one of each product code can be used per quote.

Full Template

Allows for additional reservation charge options

- Date Range Type
- Minimum Length of Stay Pricing
- Maximum Length of Stay Pricing
- Default Quantity
- Max Quantity
- Max Nights Charges
- Minimum Amount
- Maximum Amount

Posting Type *	Manual	~
Date Range Type	None	v
Minimum Length Of Stay *	1	
Maximum Length Of Stay		

Full templates allow length of stay pricing and the option to choose a Date Range Type.

- Length of Stay Pricing
 - Minimum Length of Stay*
 - Maximum Length of Stay
- Date Range Type
 - None
 - $\circ \qquad \text{Single} \qquad$
 - Group



Understanding 'Date Range Type'

3 Options: None / Single / Group

- None
 - Reservation Fee is available to be used year round.
- Single
 - Reservation Fee is available to be used for a singular date range.

Start Date *	yyyy-mm-dd	⊞
End Date		m
End Date	yyyy-mm-dd	E

- Group
 - Reservation Fee is available to used for a customized set of date ranges.
 - Manually Set Date Ranges

Date Ranges			+ Date Range
Start*		End*	
	=		· · · · · · · · · · · · · · · · · · ·

 Date Groups are set up under Configuration, under Property Management, select "Date Groups".



Understanding 'Posting Type'

3 Options: Manual / Suggested / Required

- Manual
 - Manual posting means that the reservation charge can be selected when editing the reservation and folio.
- Suggested
 - Suggested applies the reservation charge but it can be removed if the box is deselected (only by reservation agent).
 - This will not push to channels as a suggestion to the guest.
- Required
 - Required will automatically post the reservation charge to the reservation that is made.
 - Channels are often limited to just required reservation charges.
 - Exception: Pet Fees
 - While the 'Posting Type' will appear as 'Required', they will not be attached to every quote. The Pet Fee will only attach to quotes if the guest toggles on a pet on an OTA site, like AirBnb.



Understanding 'Display As'

4 Options: Itemized / Rent / Service Fees / Tax

- Itemized
 - Charge will be itemized by **Display Name**.
- Rent
 - Guest will see the amount of the reservation charge included in rent.
- Service Fees
 - When selected, the guest will see the total amount of the reservation charges included in this **Display As** group as a single line item in their breakdown.
 - "Service Fees" can be customized
 - Configuration > Reservations > Preferences > Custom Fee Display As Label*

- Tax
 - Guest will see the amount of the reservation charge included in taxes.



Understanding 'Pricing Model*'

3 Options: Use Item Price / Flat Pricing / Percentage Pricing

- Use Item Price
 - Use the price set on the accounting item assigned to this reservation charge.
 - Lose the ability to 'Enable Per Unit Pricing'.
- Flat Pricing
 - Override the set price on the accounting item with a set reservation charge.
 - Default Amount = Set Flat Price Amount.
- Percentage Pricing
 - Override the set price on the accounting item with a percentage of the rent.
 - Default Amount = Percentage Amount.
 - Minimum/Maximum Amounts = Enter amounts if you want to set a minimum or maximum amount charged for the reservation charge. Only applicable for Percentage pricing.



Unit (Type)	Value
Deluxe Lakeview Greenbriar	\$0.00
- Deluxe Lakeview Greenbriar	\$0.00
Deluxe Lakeview Mountain Laurel	\$25.00
- Deluxe Lakeview Mountain Laurel	\$25.00
Edgewater Suite Mountain Laurel	\$0.00
- Edgewater Suite Mountain Laurel	\$25.00
Edgewater Suite Springbrook	\$0.00
- Edgewater Suite Springbrook	\$0.00
Homes	\$25.00
- Bear Cabin	\$25.00
- Creek	\$25.00
- Edgewater Suite at Fallbrook	\$25.00
- Guaranteed Income House	\$25.00
- Jason's Unit	\$25.00

NEXT

Per Unit Pricing

Pricing Settings		
Pricing Model *	Flat Pricing	*
Enable Per Unit Pricing	Ves	

This field will show if 'Flat Pricing' or 'Percentage Pricing' is selected in the Pricing Model field.

Enabling per-unit pricing will allow you to edit the reservation charge amount for each unit and reservation type. This can be used for reservation charges that have variable costs depending on the property, or to charge different reservation charges on different channels.

Unit Fee Pricing By Reservation Fee

Property Management > Unit Fee Pricing

Unit Fee Pricing

Fee Unit (Type)							
ee	Reservation Type	Unit Node		Unit (Type)	Unit	Display	
Beach Chair Rental 💌	Default Pricing ×	▼ Select Unit No	ode 🔻	Select Unit (Type)	▼ Un	its and Unit Types	▼ S
opy Pricing To: Select Reservation	Туре 🔻	Apply					Save Cha
Unit (Type)	Value	Minimum Amount	Maximum Amount	Mgmt Commission	Default Qty	Max Qty	Max Nights
Deluxe Lakeview Greenbriar	\$0.00			No Owner Split	1	5	
Deluxe Lakeview Greenbriar	\$0.00			No Owner Split	1	5	
Deluxe Lakeview Mountain Laurel	\$25.00			No Owner Split	1	5	
Deluxe Lakeview Mountain Laurel	\$25.00			No Owner Split	1	5	
dgewater Suite Mountain Laurel	\$0.00			No Owner Split	1	5	
Edgewater Suite Mountain Laurel	\$25.00			No Owner Split	1	5	
Edgewater Suite Springbrook	\$0.00			No Owner Split	1	5	
Edgewater Suite Springbrook	\$0.00			No Owner Split	1	5	
Homes	\$25.00			No Owner Split	1	5	



Unit Fee Pricing By Unit (Type)

Property Management > Unit Fee Pricing

Unit Fee Pricing

	9									
Fee Un	nit (Type)									
Unit (Type)		Reser	vation Type							
Deluxe Lakeview	Greenbriar	× 🔻 Defa	ault Pricing × 👻	Search						
Copy Pricing To:	Select Option									Save Changes
Fee		Priced Per	Posting Type	Value	Minimum	Maximum	Mgmt. Commission	Default Qty	Max Qty	Max Nights
AirBnB Host Fee		Stay	Required	5.00%			No Owner Split	1	1	
Clean Fee - ABC C	Cleaner Payout	Stay	Required				No Owner Split	1	1	
Clean Fee - PM Pa	ayout	Stay	Required				No Owner Split	1	ĩ	
Cleaning Fee ABB,	/Booking.com	Stay	Required	\$0.00			No Owner Split	1	1	
Departure Clean		Stay	Required				No Owner Split	1	1	
GRT City Tax - 8.18	875%	Stay	Required	8.19%				1	1	
GRT Tax Credit		Stay	Required	-0.01%			No Owner Split	1	1	
Guest Non Tax Cle	ean Fee	Stay	Required	\$99.00			No Owner Split	1	1	
Nightly Clean Fee		Night	Required	\$100.00			No Owner Split	1	1	



Understanding 'Include in Subtotal'

- Use Item Price / Flat Pricing
 - This is asking if you want this fee to be <u>included</u> in the subtotal for other percent-based fees or should it <u>not</u> be included for other percent-based fees.
 - Include in subtotal: Check the box
 - Not included in subtotal: Uncheck the box
- Percentage Pricing
 - This is asking if you want this fee to be <u>included</u> in the subtotal or <u>based</u> on the subtotal.
 - Include in the subtotal: Check the box
 - By checking this box, this percent is based on rent only. It is **not** based on rent + other fees.
 - Based on the subtotal: Uncheck the box
 - By leaving this blank, this percent is based on rent + fees.



Split with Owner

NEXT

Enable this option if you would like to split the reservation charge with the unit owner.



If using Per Unit Pricing, you will need to set the management commission percent for each unit and reservation type. The settings here will be overridden by what is set in the Reservation Charges by Unit screen. Mgmt Commission(%)

- Only shows if 'Split with owner' is set to 'Yes'.
- If this reservation charge is split with the owner, enter the amount the management company takes as a commission on this Reservation Charge.
- The remainder will be paid to the owner of the unit of the reservation.

IRM Add-on

- If this option is enabled, the reservation charge is able to be selected on the booking engine provided through Track.
- This also creates an easily identifiable flag for any third parties (like your website provider) to identify these charges in the API.
- This feature is useful for add-ons like equipment rentals and packages.
 - Examples: Cribs and Pack 'n Plays.
 - Only for your Website



NEXT

The **Heart** of Hospitality

Require Funding

Enabling this feature will require funds to be available on the reservation in order for the reservation charge to be posted.

- If funds are not available, the reservation charge will not be posted, even if the post date has passed.
 - If funds are not available, even if off by a penny, the charge will not be posted.
- Yellow banners will appear if the reservation does not have enough funds available to post all charges.

Accounting Settings				
Include in Subtotal 🕕	Yes			
Split with owner 9	🗆 Yes			
IRM Add-on	□ Yes			
Require Funding	✓ Yes			



This reservation requires a payment of \$53.61 to realize all applicable charges.





© 2025 | TravelNet Solutions, LLC | PRIVATE AND CONFIDENTIAL

Taxable	Yes	
Tax Policy Type	Assigned Policy	~
	Assigned Policy	
Default Tax Policy *	Unit District - Transient Unit District - Sales	

Tax Policies are configured in PMS Setup > Taxes > Tax Policies

• This tax policy will be used if the item is posted directly on a folio, reservation, work order, etc. or if the reservation charge where the item is used is set up to not apply unit taxes.

Tax Policy

Tax policies are selected at the ITEM level.

Configuration > Under Accounting, Select 'Items'.

If 'Taxable' is enabled, select a tax policy that applies to the sale.

- Assigned Policy
 - Utilize the 'Default Tax Policy*' selected below.
- Unit District Transient
 - Will utilize tax policy by location.
- Unit District Sales
 - Will utilize tax policy by location.

Rule of Thumb

You only need separate ITEMS if taxes vary. Otherwise, create 1 General Ledger Account and 1 Item if the taxes are the same, then create multiple reservation fees.



Questions?



© 2025 | TravelNet Solutions, LLC | PRIVATE AND CONFIDENTIAL

The Heart of Hospitality