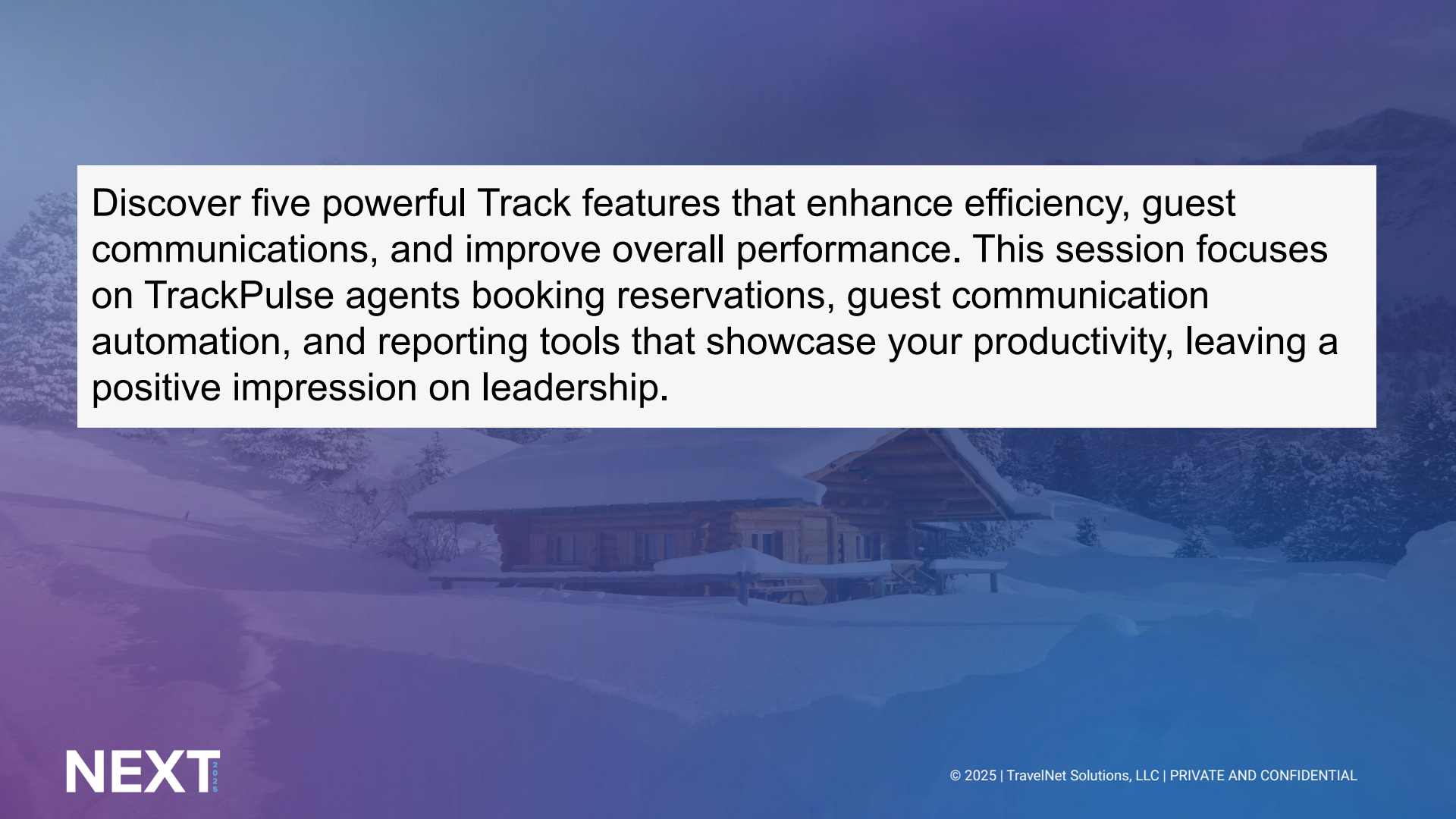


5 Track Features to Impress Your Boss

NEXT
SERIES

The **Heart** of Hospitality

A background image of a snowy mountain landscape. In the center, there is a wooden cabin with a snow-covered roof. The cabin has several windows and a small porch. The surrounding area is covered in snow, with some evergreen trees visible in the background. The overall scene is peaceful and wintry.

Discover five powerful Track features that enhance efficiency, guest communications, and improve overall performance. This session focuses on TrackPulse agents booking reservations, guest communication automation, and reporting tools that showcase your productivity, leaving a positive impression on leadership.

Conversion Reporting

Call Conversions

[← Back To Reports](#)

Report Parameters

Start Date*

01/01/2025



End Date *

01/23/2025



Direction *

Both



Queues

All



Teams

Select Teams



Brand

Select Item

[Run Report](#)[Export as Excel](#)[Report Help](#)

Jan 1, 2025 - Jan 23, 2025

Agent	Calls				Rate				Revenue				
	Dispositioned	Res Lead	Conversion		Res Lead	Conversion	Gross Conversion		Total Converted	Directional Converted	Rev / Answered	Rev / Res Lead	Rev / Converted
Track	2	1	1		50.00%	100.00%	50.00%		\$3,575.20	\$3,575.20	\$1,787.60	\$3,575.20	\$3,575.20
Totals:	2	1	1		50.00%	100.00%	50.00%		\$3,575.20	\$3,575.20	\$1,787.60	\$3,575.20	\$3,575.20

Showing 1 to 1 of 1 entries

Guest Communications

Maximize effortless communication with automations to guests.

Guest Communications

WD

Werner Dusenbery
The Secret Garden Cabin
Good morning Cassie. While we appr...

Jan 22
INQUIRY

GP

Gaylord Paddilla
River's Edge Retreat
Action Required | ESVR Lodging Agre...

Jan 21
CONFIRMED

CD

Craig Dewire
River's Edge Retreat
Hello Kim. St. Michaels is home to a v...

Jan 21
INQUIRY

JG

Jacinta Goerd
Nautical Nook
Hello, Vivian thank you for your intere...

Jan 15
INQUIRY

AG

Augustina Gouzy
Nautical Nook
Hello again. I just looked and you can...

Jan 15
INQUIRY

EP

Edward Pacella
The Secret Garden Cabin
Correction, I just checked and you can...

Jan 15
INQUIRY

MH

Marissa Hemmingway
Whispering Pines Villa
Hello Shanna. Two of the bedrooms h...

Jan 14
INQUIRY

BB

Berenice Burgey

Jan 12

GP

Gaylord Paddilla
Guest

Action Required | ESVR Lodging Agreement

Reservation #: 2088923

Dates of Stay: Jul 10, 2025 - Jul 13, 2025

Dear Kim,

Thank you for your reservation at Carpenter Alley Cottage. Please note that you agreed to our Terms & Conditions, including our Cancellation Policy, upon checking out online. Feel free to give us a call if you have any questions. Please refer to the reservation number above in any future correspondence. Details about your stay including our electronic payment portal, area guide, and rental home information can be found by logging into the Guest Portal: <https://easternshorevacations.trackhs.com/guest/#/login>, with this email address and your arrival date. Thank you, and we look forward to seeing you!

Eastern Shore Vacation Rentals

<https://app.pandadoc.com/s/Swn4EmSpLxU75ckgSmYC>

Jan 21, 2025 at 8:16 PM • Sent via Airbnb • View Details

E-Sign Document #3833 has been sent.

Agreement status has been changed to Sent by and e-sign document.

E-Sign Document #3833 was sent to guest through airbnb messaging system

Type your message here...

Quick Replies

☐ Internal Note

Send

NEXT
STAY

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Maximize your time with Bulk Operations

Entity

Unit

Property

Accommodation

Filters

+ Channel-Unit

+ Local Office

+ Node

+ Role

+ Status

+ Unit

+ Unit Type

Conditions

+ Channels

+ Errors

+ Amenities

+ Use Room Configuration

+ Image

Search

Reset

All 50 units on this page are selected. **Select all 174 units**

<input checked="" type="checkbox"/>	Unit	Unit Type	Node	Local Office	Role	Status
<input checked="" type="checkbox"/>	Alpine Abode Chalet	Premium	Greensboro			Inactive
<input checked="" type="checkbox"/>	Alpine Abode Chalet	Standard	Greensboro			Active
<input checked="" type="checkbox"/>	Alpine Adventure Chalet	Premium Plus	Euless			Inactive
<input checked="" type="checkbox"/>	Alpine Bliss Chalet	Premium	Blackstone			Active
<input checked="" type="checkbox"/>	Alpine Bliss Chalet	Premium	Greensboro			Active
<input checked="" type="checkbox"/>	Alpine Escape Chalet	Premium	Blackstone			Active
<input checked="" type="checkbox"/>	Bayside Bliss Villa	Premium Plus	Euless			Inactive

Contents

Actions

Update List

Start Over

50 Units

Edit Content

Default Content Group

Channel Headline

Channel Description

Unit Profile Check-In Details

Unit Profile House Rules

Unit Profile Short Description

Unit Profile Long Description

Airbnb Content Group

Check-In Details

Headline

Description

Other Things To Note

The Space

Interactions With Guests

Checkout Tasks

VRBO Content Group

Min. Notice

Max Booking

Headline

Description

Commission

Marriott Content Group

Property Name

Description

House Rules

Neighbourhood View

Additional Channels Content Group

Select Channel Name...

Min. Notice

Max Booking

Description



*The **Heart** of Hospitality*